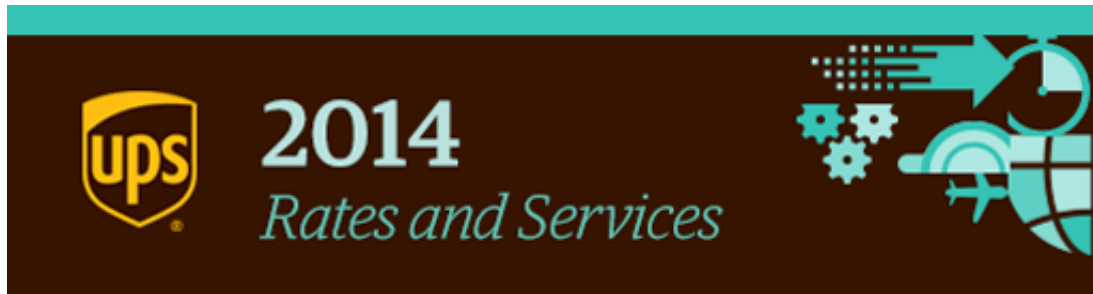


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Dear UPS Customer,

Thank you for your business. As the global leader in logistics, we are dedicated to helping you optimize your supply chain to drive change, increase sales and achieve your business goals.

In 2014, published rates for our services will increase. This increase allows UPS to further enhance our portfolio of solutions and improve service to you, so you can deliver even better service and greater value to your customers.

2014 Rates Information

UPS Ground, Air and International, as well as UPS air freight rates within and between the U.S., Canada and Puerto Rico, will increase an average net 4.9%, effective December 30, 2013.*

For additional information, and to review these new rates, visit ups.com/rates. The *2014 UPS Rate and Service Guide* will be available to download on December 30, 2013.

*The impact of these changes on your shipping costs will vary according to your shipping characteristics and the terms of your UPS agreement.

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Reach your customer earlier. UPS serves more ZIP Codes and businesses by 8:30 a.m. and 10:30 a.m. than anyone.

More options for your customers to control deliveries through UPS My Choice[®] and the convenience of our new Facebook app.

If you do not have packages to ship every day but want the convenience of a scheduled pickup, UPS Smart Pickup[®] reduces your cost and helps UPS reduce carbon emissions.

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ATTN: Customer Communications Dept.